



## METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

2/5/2021 | 4:47 PM CST

Glynn Dowdle  
Dowdle Construction Group LLC  
150 Athens Way Ste. 200  
Nashville TN 37228

Re: **RFQ # 98206, Mill Ridge and Ravenwood Park Construction**

Dear Mr. Dowdle:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 98206 for Mill Ridge and Ravenwood Park Construction. This letter hereby notifies you of Metro's intent to award to Dowdle Construction Group LLC, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally, the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Evans Cline, BAO Representative, at 615-862-6137 or at [evans.cline@nashville.gov](mailto:evans.cline@nashville.gov).

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Christina Alexander by email at [christina.alexander@nashville.gov](mailto:christina.alexander@nashville.gov) Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

*Michelle A. Hernandez Lane*

Michelle A. Hernandez Lane  
Purchasing Agent

Cc: Solicitation File, Other Offerors

**Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.**

**A. Right to Protest.** Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

Procurement Division

730 Second Avenue South, Suite 112  
P.O. Box 196300  
Nashville, Tennessee 37219-6300

[www.Nashville.gov](http://www.Nashville.gov)  
Phone: 615-862-6180  
Fax: 615-862-6179

<b>RFQ# 98206 Mill Ridge and Ravenwood Park Construction Evaluation Committee Score Sheet</b>	
<b>Offeror</b>	<b>Dowdle Construction Group</b>
<b>Contract Acceptance</b>	Yes
<b>Cost (30 Points)</b>	30.00
<b>Project Approach and Methodology (20 Points)</b>	18.00
<b>Experience on Similar Projects (20 Points)</b>	18.00
<b>Team Qualifications (20 Points)</b>	19.00
<b>SBE (10 Points)</b>	10.00
<b>Total Evaluation Scores</b>	<b>95.00</b>

### **Evaluation Comments**

<b>Dowdle Construction Group</b>
<b>Strengths</b>
Firm's proposal demonstrated the use of drones for open space surveillance. Firm's proposal demonstrated firm's knowledge of the scope of work for this project. Firm's proposal demonstrated and provided all other required information with the exception of the weaknesses noted below.
<b>Weaknesses</b>
Firm's Gnat Chart failed to provide full 13 month schedule. Firm's proposal lacked detail for potential issues and countermeasures for issues. Firm's proposal failed to address contingency plan for material delays. Firm's proposal failed to demonstrate experience on projects of similar size and complexity. Firm's proposal failed to demonstrate subcontractor experience on projects of similar size and complexity. Firm's proposed division of work for landscaping was unclear. Firm's proposal lacked detail for who would provide cast stone work.

Solicitation Title & Number		Incentive Percentage	RFP Cost Points	RFP SBE/SDV Points	Lowest Bid	MACP	Total Cost Points
Mill Ridge and Ravenwood Park Construction; RFQ# 98206		2.75%	24	6	\$ 15,684,909.00	\$ 16,116,244.00	30
Offeror's Name	Total Bid Amount	SBE/SDV Participation Amount	RFP Cost Points	RFP SBE/SDV Points			Total Cost Points
Dowdle Construction Group LLC	\$15,684,909.00	\$10,125,367.00	24.00	6.00			30.00

## BAO Small Business Assessment Sheet

BAO Specialist: Jeremy Frye/Jeremy Frye

Contract Specialist: Christina Alexander

Date: 02/04/2021

Department Name: Parks

RFP/ITB Number: 98206

Project Name: Mill Ridge &amp; Ravenwood Park Construction

Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	Approved SBE Subs ?	SBE (%)	Comments
Dowdle Construction Group, LLC	\$ 15,684,909.00	\$ 10,125,367.00	Yes	65%	The prime is a metro approved SBE and proposed various metro approved SBEs to complete project.



## Statement of M/WBE Utilization

Proposer's/Firm's Name: <b>Dowdle Construction Group, LLC</b>	Proposer's Phone #: (615) 251-1311
Solicitation Title: <b>Mill Ridge &amp; Ravenwood Park Construction</b>	Proposer's Email Address: <b>gdowdle@dowdleconstruction.com</b>
Solicitation #: <b>RFQ 98206</b>	Amount Self-performed : <b>\$3,377,267</b>
Proposer's/Firm's Ownership: <b>Non-M/WBE</b>	Total Bid Amount: <b>\$16,941,505</b>
<b>Proposed EBO Goal (%)</b> : 9 <u>    </u> MBE%    5 <u>    </u> WBE%	EBO Goal Met? (Y/N) <b>NO</b>

The following MWBE\* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

		Certificate							
MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	Type (MBE or WBE)	* MBE/WBE Group Type *	Code # UNSPS/NAICS	Description of Work	MBE/WBE Dollars (\$)	Percent of Total Contract	
1 <b>AECE Building Services</b>	1307 Maymont Drive, Murfreesboro, TN 37130	wg@abgcaulking.com	MBE	Select		Cleaning Services	3,000	0.02%	
2 <b>Crown Paving</b>	PO Box 702, Greenbrier, TN 37073	6152702401	WBE	Select		Paving	669,550	3.95%	
3 <b>Beard Property Maintenance</b>	2808 Foster Ave, Nashville, TN 37210	beardpm83@comcast.net	MBE	Select		Landscaping/Irrigation	788,975	4.66%	
4 <b>Ram Tool &amp; Supply</b>	840 Feslers Parkway, Nashville, TN 37210	6152569948	MBE	Select		Construction Material	15,000	0.08%	
5 <b>Liberty Waste</b>	1650 54th Avenue North Nashville, TN 37209	6155578919	WBE	Select		Portable Toilets	4,480	0.03%	
6 <b>Jerry B. Young</b>	115 Stumpy Lane Lebanon , TN 37090	6154434473	MBE	Select		Trucking/Hauling	125,000	0.74%	
7 <b>McInerney &amp; Associates</b>	2515 Winford Ave, Nashville, TN 37211	jpearidon@mcinerneyassociates.c	WBE	Select		Glass/Glazing	73,748	0.44%	

*I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.*

Authorized Representative (Printed Name/Title/Signature)

**Glynn Dowdle, President**

*Page 1 of 2*

Date

12/23/2020

\*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

### For Internal Office Use ONLY

Has Prime Complied with EBO Goal? **NO**

If No, Good Faith Efforts Met? **YES**

**BAO Representative:** Jeremy Frye

**Date:** 02/04/21

<b>Total MBE Subcontracting</b>	5.42 %	\$ 916,975
<b>Total WBE Subcontracting</b>	9.74 %	\$ 1,650,723
<b>Total MBE/WBE Participation:</b>	15.16 %	\$ 2,567,698



## Statement of M/WBE Utilization

Proposer's/Firm's Name: <b>Dowdle Construction Group, LLC</b>	Proposer's Phone #: (615) 251-1311
Solicitation Title: <b>Mill Ridge &amp; Ravenwood Park Construction</b>	Proposer's Email Address: <b>gdowdle@dowdleconstruction.com</b>
Solicitation #: <b>98206</b>	Amount Self-performed : <b>\$3,377,267</b>
Proposer's/Firm's Ownership: <b>Non-M/WBE</b>	Total Bid Amount: <b>\$16,941,505</b>
<b>Proposed EBO Goal (%)</b> : <u>9</u> MBE% <u>5</u> WBE%	EBO Goal Met? (Y/N) <b>NO</b>

The following MWBE\* subcontractor(s)/supplier(s) will be utilized for the performance of this project:

				Certificate						
				Type	* MBE/WBE	Code #			MBE/WBE	Percent
		MBE/WBE Firm Name	MBE/WBE Firm Address	Phone/E-Mail	(MBE or WBE)	Group Type *	UNSPS/NAICS	Description of Work	Dollars (\$)	of Total Contract
1		<b>SmartScapes</b>	4906 Dakota Avenue, Nashville, TN 37209	6153560139	WBE	Select		Permeable Pavers	208,425	1.2%
2		<b>Raven Security &amp; Traffic Control</b>	Business Park Dr, Lebanon, TN 37090	6158040829	WBE	Select		Security	70,000	0.4%
3		<b>Stone, Tree, Mulch, Gravel, &amp; More, Inc.</b>	625 Old Hickory, Nashville, TN 37209	6156462208	WBE	Select		Stone Masonry Supplier	614,000	3.62%
4					Select	Select				
5					Select	Select				
6					Select	Select				
7					Select	Select				

*I am the duly authorized representative and certify the facts and representations contained in this form and supporting documents are true and correct.*

Authorized Representative (Printed Name/Title/Signature) <div style="text-align: center; margin-top: 10px;"><i>Page 2 of 2</i></div>	Date <div style="text-align: center; margin-top: 10px;">12/23/2020</div>
--	---

\*Note: MWBE is defined as business enterprise maintaining a significant business presence in the Program Area & performing a commercial useful function that is owned by one or more of the following: (1) African Americans (2) Native Americans, (3) Hispanic Americans, (4) Asian Americans, and (5) Women.

Has Prime Complied with EBO Goal? <b>NO</b>	<b>For Internal Office Use ONLY</b> If No, Good Faith Efforts Met?	<b>YES</b>
---	---	------------

**BAO Representative:** Jeremy Frye/ Evans Cline **Date:** 12/23/20

<b>Total MBE Subcontracting</b>	5.42 %	\$ 916,975
<b>Total WBE Subcontracting</b>	9.74 %	\$ 1,650,723
<b>Total MBE/WBE Participation:</b>	15.16 %	\$ 2,567,698

## Certificate Of Completion

Envelope Id: 119688EDF27641D5A5CC9D86C1961CB7	Status: Completed
Subject: Intent to Award - RFQ #98206 Mill Ridge and Ravenwood Park Construction	
Source Envelope:	
Document Pages: 6	Signatures: 1
Certificate Pages: 1	Initials: 0
AutoNav: Enabled	Envelope Originator:
Envelopeld Stamping: Enabled	Procurement Resource Group
Time Zone: (UTC-06:00) Central Time (US & Canada)	730 2nd Ave. South 1st Floor
	Nashville, TN 37219
	prg@nashville.gov
	IP Address: 170.190.198.185

## Record Tracking

Status: Original	Holder: Procurement Resource Group	Location: DocuSign
2/5/2021 3:24:46 PM	prg@nashville.gov	

## Signer Events

Signature	Timestamp
Michelle A. Hernandez Lane michelle.lane@nashville.gov Chief Procurement Officer/Purchasing Agent Metro Security Level: Email, Account Authentication (None)	Sent: 2/5/2021 3:28:06 PM Viewed: 2/5/2021 4:46:52 PM Signed: 2/5/2021 4:47:13 PM
Signature Adoption: Pre-selected Style Using IP Address: 170.190.198.185	

**Electronic Record and Signature Disclosure:**  
Not Offered via DocuSign

## In Person Signer Events

Signature	Timestamp

## Editor Delivery Events

Status	Timestamp

## Agent Delivery Events

Status	Timestamp

## Intermediary Delivery Events

Status	Timestamp

## Certified Delivery Events

Status	Timestamp

## Carbon Copy Events

Status	Timestamp
Christina Alexander christina.alexander@nashville.gov Security Level: Email, Account Authentication (None)	Sent: 2/5/2021 4:47:14 PM Viewed: 2/8/2021 8:48:57 AM

COPIED

**Electronic Record and Signature Disclosure:**  
Not Offered via DocuSign

## Witness Events

Signature	Timestamp

## Notary Events

Signature	Timestamp

## Envelope Summary Events

Status	Timestamps
Envelope Sent	Hashed/Encrypted 2/5/2021 3:28:06 PM
Certified Delivered	Security Checked 2/5/2021 4:46:52 PM
Signing Complete	Security Checked 2/5/2021 4:47:13 PM
Completed	Security Checked 2/5/2021 4:47:14 PM

## Payment Events

Status	Timestamps